

How to Locate Recommended Training

Services Delivery Competencies

June 6, 2022

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After reviewing the **Overview** and **Reference** sections, if you are not a **Dell Learning Hub** (formerly known as ODLC) user, skip ahead to the **Partner Academy** sections.

Click on the linked section titles in the Table of Contents to view that section of the deck.

Overview

How to Locate Recommended Training - Overview

Resource Requirements*

In addition to completing all Competency pre-requisites, partners must hold the required number of individuals meeting the Current Requirements (N) or the Previous Requirements (N-1). Previous Requirements (N-1) will be recognized until new requirements are released. Maintaining the Current Requirements (N) will help ensure you retain this Services Competency at the end-of-year compliance audit.

*The required # of certified individuals meeting current or previous requirements varies by region. Review the Services Delivery Enablement Requirements Guide or [Program Tracker](#) for your specific requirements.

Current Requirement (N)	E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0		
Recommended Training Competency-Aligned Training Packages provide individuals access to a bundle of courses aligned to the competency requirements.	MR-7MM-UNTIESPPTRV	DECS-IE Unity Implementation Engineer - Partners (Stream)	IS&MV4 – 40 Hrs Unity IE – 20 Hrs
	MR-7MM-UNTIESPPTRILT	DECS-IE Unity Implementation Engineer - Partners (ILT)	IS&MV4 – 40 Hrs Unity IE – 20 Hrs
Previous Requirement (N-1)	E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0		
Certification Prerequisite	Specialist-level certifications may require achievement of pre-requisite certifications. Please refer to the Exam Descriptions linked in the Current Requirements (N) section above to determine qualifying pre-requisite certifications.		

Skills Maintenance Courses

Skills Maintenance Courses are recommended for current service delivery competency partners to maintain knowledge and ensure readiness for upcoming customer engagements.

Course #	Course Name	Duration	Course Link
ESSTDG03156	On-Demand Course : Dell EMC CSI Driver for Dell EMC Unity v1.6 Recorded Knowledge Transfer	22 Mins	https://education.dell.com/content/emc/en-us/csw.html?id=933231823
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Additional Learning Courses - AppSync

Additional Learning Courses are recommended for current service delivery competency partners as optional courses to expand or deepen product knowledge.

Course #	Course Name	Duration	Course Link
MR-7MM-APPSYNCPYMTSPTPTN	AppSync Deployment and Support - Partners [On-Demand]	6 Hrs 40 Mins	https://education.dell.com/content/emc/en-us/csw.html?id=933229226

This guide is designed to assist you in locating the competency-aligned training packages, courses, labs and assessments referenced in the **Resource Requirements > Recommended Training, Skills Maintenance Courses and Additional Learning Courses** sections of the [Services Delivery Enablement Matrix](#) product-specific requirements pages.

These instructions assume you are logged in to the [Partner Portal](#), have access to the product-specific requirements pages on the [Services Delivery Enablement Matrix](#) and can access the [Partner Academy](#).

The following sections will be covered:

- 1 Recommended Training
- 2 Skills Maintenance Courses
- 3 Additional Learning Courses

For each section, instructions will be provided for locating the referenced packages, courses, labs and assessments via the Partner Academy as well as the Dell Learning Hub.

Important Notice: You must be logged into the Partner Portal for all links and references contained within this deck to function properly.

How to Locate Recommended Training - Overview

Training Resources

[Return to front page](#)

The following section includes guidance on finding and consuming training, including Additional Skills Maintenance and Learning Courses to provide opportunities to expand and maintain product knowledge.

- Review the [How to Locate Recommended Training Guide](#) for details and instructions on locating these packages and courses via the Partner Academy or Dell Learning Hub, formerly known as the On-Demand Learning Center (ODLC).
- Review the [Dell Learning Hub](#) brochure for purchase, activation and access information for the competency-aligned Partner Plans available on the Dell Learning Hub.
- Visit the [Purchase Options](#) page for additional purchase option information. Otherwise, contact your Partner Account Manager or sales team for purchase option information.

Preparing for a Dell Technologies Proven Professional Certification Exam

When the competency requirements indicate the required completion of a Dell Technologies Proven Professional certification, it is important for individuals pursuing the certification to carefully review the Exam Description for the certification requirements, recommended training and pre-requisites such as an Associate-level certification or other pre-requisites.

- If applicable, any Current Requirement (N) Exam Description(s) are linked in [Resource Requirements](#)
- **Specialist-level certifications require achievement of a pre-requisite certification.** Individuals must carefully review Exam Descriptions to identify any pre-requisite certifications. The [Dell Technologies Proven Professional Specialist Certifications and Qualifying Associates](#) guide may also be helpful in identifying qualifying Associate-level certifications.
- Review the [Certification Exam Partner Preparation Guide](#) and visit the [Dell Technologies Proven Professional](#) program site for more details.



The [Services Delivery Enablement Matrix](#) product-specific requirements pages contain a **Training Resources** and **Preparing for Proven Professional Certification Exams** section.

Review these sections in the product-specific requirements pages for the following information:

- Link to this How to Locate Recommended Training Guide
- Dell Learning Hub (formerly ODLC) brochure
- Purchase Options
- Proven Professional Associate certifications
- Proven Professional Certification Exam Partner Preparation Guide
- Proven Professional Program Site

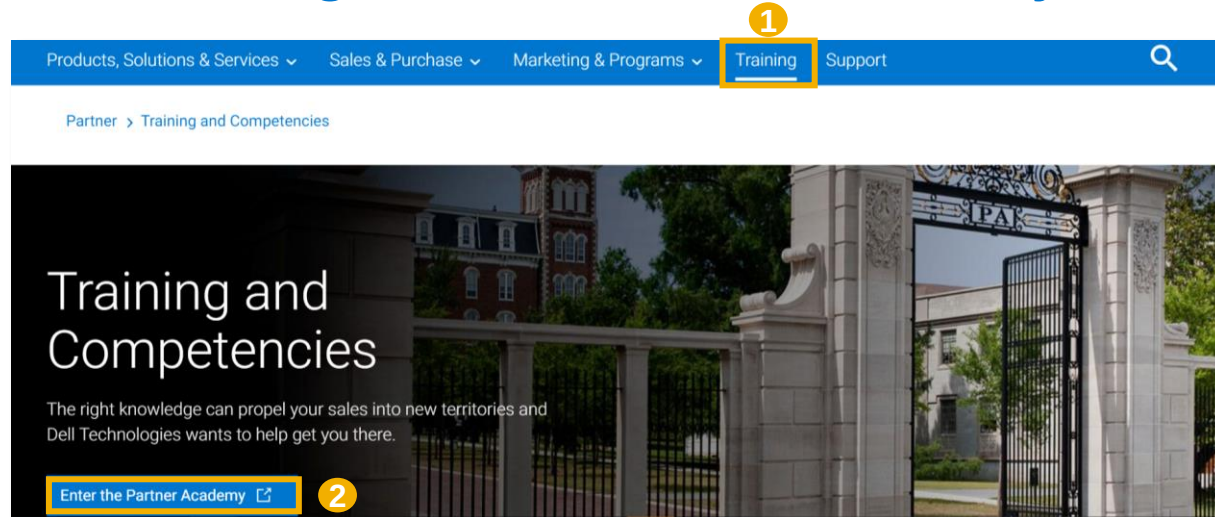
Dell Learning Hub & Purchase Options Information

While this guide provides instructions for locating training packages, courses, labs and assessments listed in the the [Services Delivery Enablement Matrix](#) product-specific requirements pages, it does not include detailed purchase instructions as these instructions may vary by partner and region.

- Partners may purchase Dell Education Training Credits or redeem existing, eligible Dell Education Training Credits to register for packages, courses, labs or activate a competency-aligned Partner Plan for [Dell Learning Hub](#).
- If you are not currently a user of the competency-aligned Partner Plans available via the Dell Learning Hub and would like more information, please review the [Dell Learning Hub brochure](#) for plan details, pricing and purchase and access instructions.
- For additional purchase options and details, please visit the [Purchase Options](#) page.
- Otherwise, please contact your account sales team or Education Services [Support](#) for assistance.

Reference: Accessing the Partner Academy

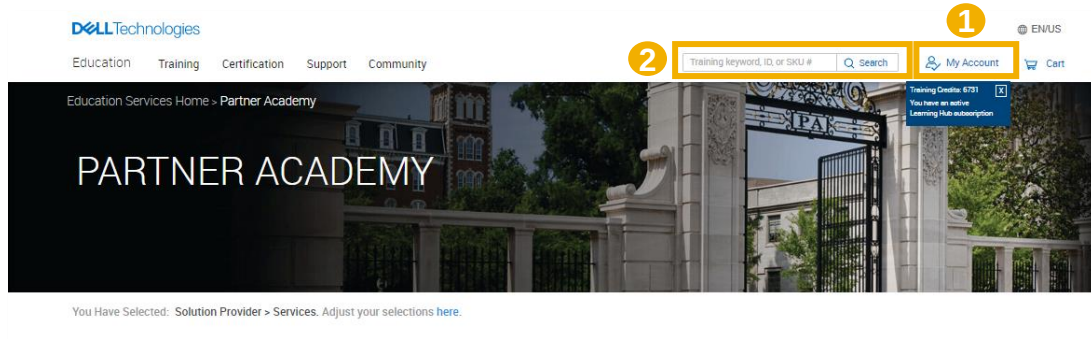
Accessing the Partner Academy



- 1 From the [Partner Portal](#), click on the **Training** menu option.
- 2 Click on **Enter the Partner Academy**
- 3 If prompted, select preferences and click on **Confirm Role**.

A screenshot of a form titled 'PLEASE TELL US YOUR PREFERENCES' in a blue header. The text below reads: 'We'd like to show you the content that is most pertinent to you and your role. Please fill out the following to personalize your experience.' There are two dropdown menus: 'Partner Type' with the text '-- Select Partner Type --' and 'Role' with the text '-- Select Role --'. Both dropdown menus are highlighted with a yellow box and a circled '3'. To the right of the 'Role' dropdown is a blue button labeled 'Confirm Role'.

Partner Academy Key Reference Areas



- Once in the Partner Academy, there are two key areas referenced in this deck:

1 My Account

2 Keyword Search

Important Notice: You must be logged into the Partner Portal for all links and references contained within this deck to function properly.

Using Dell Learning Hub

Using Dell Learning Hub

This section will provide instructions on using Dell Learning Hub – formerly known as the On Demand Learning Center (ODLC).

If you are not currently a user of the competency-aligned Partner Plans available via the Dell Learning Hub and would like more information, please review the [Dell Learning Hub brochure](#) for plan details, pricing and purchase and access instructions.

Otherwise, if you are not a Dell Learning Hub user, please proceed to the section of the deck titled [Locating Recommended Training via the Partner Academy](#)

Accessing your Dell Learning Hub

- 1 From the **Partner Academy**, click on the **My Account** menu option
- 2 Select **My Learning Hub** from the drop-down menu
- 3 Select the Learning Hub Collection you want to view from the pop-up window (ex: All Competency Aligned Training, Single, Multi, Multi+, Team, Skills Maintenance Course Collection)
- 4 Click on **Learn More** under the **Collection** icon
- 5 Once you are viewing your **Collection**, expand the product shelf and/or use the Search Here function to search for the course/package title, ID or keyword



New to Dell Learning Hub? View our [Partner Quick Start Guide](#)
Be sure and check your My Learning Hub welcome page for access to FAQs, tutorials and much more!

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Competency-Aligned Training Plan Collection
(ex: All Competency Aligned, Single, Multi, Team)

Skills Maintenance Course Collection

Changing your Learning Hub Collection

- Competency-aligned Partner Plans for Dell Learning Hub include access to both a competency-aligned Partner Plan Collection (ex: All Competency Aligned, Single, Multi, Multi+, Team) and the Skills Maintenance Course Collection.

1 If you want to switch to another Collection in your Learning Hub, simply click on the **Change Learning Hub** link next to the currently selected Learning Hub Collection name.

2 Select the Learning Hub Collection you want to access from the pop-up window.

3 Click on the **Learn More** to access the Collection.

- The process can be repeated as needed to switch between your Learning Hub Collections.

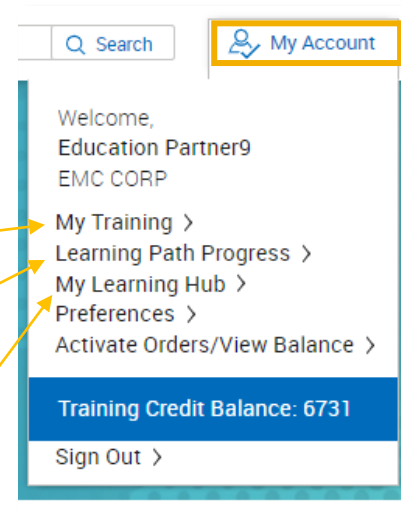
The image displays two screenshots of the Dell Learning Hub interface, illustrating the steps to change the selected Learning Hub Collection.

Top Screenshot: The interface shows the "Selected Learning Hub: All Competency Aligned Training Plan Q2 FY22/Q2 FY23" and a "Welcome to Learning Hub, Education Partner9" message. A yellow box highlights the "Change Learning Hub" link next to the collection name, with a yellow circle containing the number "1" indicating the first step.

Bottom Screenshot: The interface shows the "Selected Learning Hub: SKILLS MAINTENANCE COURSE COLLECTION" and the same welcome message. A yellow circle containing the number "2" indicates the second step, which is selecting a new collection from the pop-up window. The pop-up window lists two options: "All Competency Aligned Training Plan Q2 FY22/Q2 FY23" and "SKILLS MAINTENANCE COURSE COLLECTION". A yellow box highlights the "Learn More" button under the "SKILLS MAINTENANCE COURSE COLLECTION" option, with a yellow circle containing the number "3" indicating the third step.

Accessing Previously Registered Courses/Packages in your Learning Hub

- If you have previously registered for a course or package via **My Learning Hub**, you **do not** have to go back into **My Learning Hub** to re-access the course/package each time after your have registered for it.
- Go to **My Account**, then select:
 - **My Training** to access previously registered courses, labs or assessments
 - **Learning Path Progress** to access previously registered packages
- If you are registering for a package, course, lab or assessment in your Dell Learning Hub Partner Plan for the first time, please access and select the item from your Collection within **My Learning Hub** to ensure you are utilizing your Dell Learning Hub benefits.



Dell Learning Hub Tips

Tip #1 – Additional Dell Learning Hub Categories: In addition to the service delivery competency-aligned product categories such as **Converged/Hyperconverged Infrastructure, Client, Data Protection, Networking, Server** and **Storage**, there are additional categories accessible from the competency-aligned Partner Plans available via the Dell Learning Hub.*

For example, within the **Single, Multi, Multi+ and Team Plans**, you also have access to training courses/packages for the following categories:

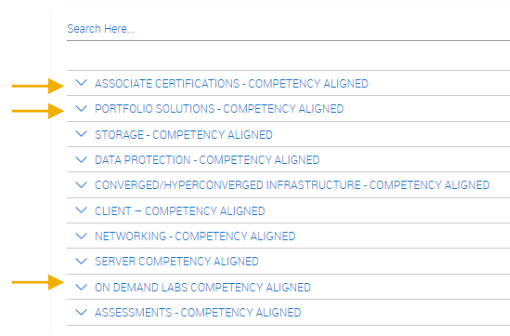
- **Associate Certifications:** access to the courses/packages aligned to the recommended training for the Proven Professional Associate-level certifications that serve as pre-requisites to the Proven Professional Specialist-level certifications
- **Portfolio Solutions:** access to the courses/packages aligned to the recommended training for the Portfolio/Solutions [Accepted Certifications](#) page (TA, CA and SA certifications)
- **On Demand Labs:** access to competency-aligned On Demand Labs

**Please refer to your Dell Learning Hub Partner Plan details for any plan limits.*

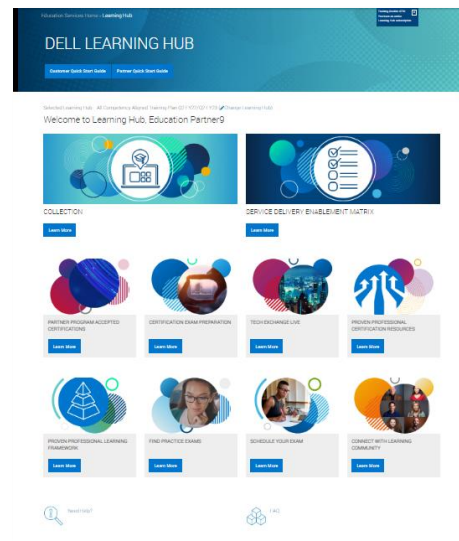
Tip #2 – Dell Learning Hub Welcome Page: Be sure and check out your Dell Learning Hub welcome page! This page will feature additional links to help you conveniently and quickly navigate to other important areas such as:

- Service Delivery Enablement Matrix
- Partner Program Accepted Certifications page
- Tech Exchange Live
- Proven Professional Certification Resources
- Proven Professional Learning Framework
- Find Practice Exams
- Schedule Your Exam
- Connect with Learning Community
- FAQ, Support and more!

Competency-Aligned Training Plan Collection (ex: All Competency Aligned, Single, Multi, Team)



Dell Learning Hub Welcome Page



Accessing Recommended Training via the Dell Learning Hub

Accessing Recommended Training via the Dell Learning Hub

This section will provide instructions on accessing Recommended Training listed on the [Services Delivery Enablement Matrix](#) product-specific requirements page using the competency-aligned Partner Plans available via the Dell Learning Hub.

If you are not currently a user of the competency-aligned Partner Plans available via the Dell Learning Hub and would like more information, please review the [Dell Learning Hub brochure](#) for plan details, pricing and purchase and access instructions.

Otherwise, if you are not a Dell Learning Hub user, please proceed to the section of the deck titled [Locating Recommended Training via the Partner Academy](#)

Accessing Recommended Training via the Dell Learning Hub

Resource Requirements*

In addition to completing all Competency pre-requisites, partners must hold the required number of individuals meeting the Current Requirements (N) or the Previous Requirements (N-1). Previous Requirements (N-1) will be recognized until new requirements are released. Maintaining the Current Requirements (N) will help ensure you retain this Services Competency at the end-of-year compliance audit.

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Current Requirement (N)	E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0		
Recommended Training Competency-Aligned Training Packages provide individuals access to a bundle of courses aligned to the competency requirements.	MR-7MM-UNTIESPPTRV	DECS-IE Unity Implementation Engineer - Partners [Stream]	IS&Mv4 – 40 Hrs Unity IE – 20 Hrs
	MR-7MM-UNTIESPPTRILT	DECS-IE Unity Implementation Engineer - Partners [ILT]	IS&Mv4 – 40 Hrs Unity IE – 20 Hrs
Previous Requirement (N-1)	E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0		
Certification Prerequisite	Specialist-level certifications may require achievement of pre-requisite certifications. Please refer to the Exam Descriptions linked in the Current Requirements (N) section above to determine qualifying pre-requisite certifications.		

Skills Maintenance Courses

Skills Maintenance Courses are recommended for current service delivery competency partners to maintain knowledge and ensure readiness for upcoming customer engagements.

Course #	Course Name	Duration	Course Link
ESSTGD003156	On-Demand Course : Dell EMC CSI Driver for Dell EMC Unity v1.6 Recorded Knowledge Transfer	22 Mins	https://education.dell.com/content/emc/en-us/csw.html?id=933231823
ESSTGD002285	On-Demand Course : Dell EMC Unity XT 5.1 Technical Differences	10 Hrs	https://education.dell.com/content/emc/en-us/csw.html?id=933231785

Additional Learning Courses - AppSync

Additional Learning Courses are recommended for current service delivery competency partners as optional courses to expand or deepen product knowledge.

Course #	Course Name	Duration	Course Link
MR-7MM-APPSYNCDPYMTSPTPTN	AppSync Deployment and Support - Partners [On-Demand]	6 Hrs 40 Mins	https://education.dell.com/content/emc/en-us/csw.html?id=933229226

- The competency-aligned training packages and courses listed within the **Resource Requirements > Recommended Training** section of the [Services Delivery Enablement Matrix](#) product-specific requirements pages will be included in the competency-aligned Partner Plans available via the Dell Learning Hub. (ex: All Competency Aligned Training, Single, Multi, Multi+, Team Plan)

Search Here...

- ▼ ASSOCIATE CERTIFICATIONS - COMPETENCY ALIGNED
- ▼ PORTFOLIO SOLUTIONS - COMPETENCY ALIGNED
- ▼ STORAGE - COMPETENCY ALIGNED
- ▼ DATA PROTECTION - COMPETENCY ALIGNED
- ▼ CONVERGED/HYPERCONVERGED INFRASTRUCTURE - COMPETENCY ALIGNED
- ▼ CLIENT - COMPETENCY ALIGNED
- ▼ NETWORKING - COMPETENCY ALIGNED
- ▼ SERVER COMPETENCY ALIGNED
- ▼ ON DEMAND LABS COMPETENCY ALIGNED
- ▼ ASSESSMENTS - COMPETENCY ALIGNED

Learning Hub

► All Competency Aligned Training Plan Q2 FY22/Q2 FY23

► SKILLS MAINTENANCE COURSE COLLECTION

The **Recommended Training** packages and courses are listed in the Dell Learning Hub by category/product shelf and then by title.

The shelves aligned to the Services Delivery Enablement Matrix competency product categories including Converged/Hyperconverged, Data Protection, Client, Networking, Storage and Server.

Other shelves include Associate Certifications, Portfolio/Solutions competencies, On Demand Labs and Assessments.

Expand a shelf to locate a title on the shelf or use the “Search Here” functionality to search all the shelves by keyword, title or ID.

NOTE: Only the Stream or On Demand packages, courses, labs and assessments will be accessible in the competency-aligned Partner Plans available via the Dell Learning Hub. Packages, courses or labs referencing ILT, Classroom or Virtual Classroom in the product-specific enablement pages will not be accessible in the competency-aligned Partner Plans available via the Dell Learning Hub and must be searched for in the Partner Academy.

Accessing your Learning Hub

- 1 From the **Partner Academy**, click on the **My Account** menu option
- 2 Select **My Learning Hub** from the drop-down menu
- 3 Select your Learning Hub Collection from the pop-up window (ex: All Competency Aligned Training, Single, Multi, Multi+, Team)
- 4 Click on **Learn More** under the **Collection** icon
- 5 Once you are viewing your **Collection**, expand the product shelf and/or use the Search Here function to search for the course/package title, ID or keyword



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2 Select **My Learning Hub** from the drop-down menu

3 Select your Learning Hub Collection from the pop-up window (ex: All Competency Aligned Training, Single, Multi, Multi+, Team)

4 Click on **Learn More** under the **Collection** icon

5 Once you are viewing your **Collection**, expand the product shelf and/or use the Search Here function to search for the course/package title, ID or keyword

Accessing Packages via the Dell Learning Hub

1 **Example:** The **Resource Requirements > Recommended Training** section on the product-specific requirements page indicates the Package Title is **DECS-IE Unity Implementation Engineer - Partners [Stream]** and Package ID is **MR-7MM-UNTIESPPTRV**

2 Within your Learning Hub Collection, locate the package via one of the following methods:

- Locate and expand product shelf for **Storage – Competency Aligned**
- Search for **DECS-IE Unity Implementation Engineer - Partners [Stream]** in Collection (shown in sample)
- Search for **MR-7MM-UNTIESPPTRV** in Collection

3 Click on the title: **DECS-IE Unity Implementation Engineer – Partners [Stream]**

4 The Package Details page will launch. Make any selections and click on **Get Started** to register for the package. (Disregard any price shown.)

5 The package will then launch in the **Assigned Learning Path Details** page. You can then launch the courses within the package.



After completing the above process, you can access the package in the future via the **Learning Path Progress** option under the **My Account** menu option.

Recommended Training Competency-Aligned Training Packages provide individuals access to a bundle of courses aligned to the competency requirements.	MR-7MM-UNTIESPPTRV	DECS-IE Unity Implementation Engineer - Partners [Stream]	IS&Mv4 – 40 Hrs Unity IE – 20 Hrs
	MR-7MM-UNTIESPPTRILT	DECS -IE Unity Implementation Engineer - Partners [ILT]	IS&Mv4 – 40 Hrs Unity IE – 20 Hrs

COLLECTION

Search Here...

DECS-IE Unity Implementation Engineer - Partners [Stream]

DECS-IE Unity Implementation Engineer - Partners [Stream]

✓ ASSOCIATE CERTIFICATIONS - COMPETENCY ALIGNED

✓ CONVERGED/HYPERCONVERGED INFRASTRUCTURE - COMPETENCY ALIGNED

✓ PORTFOLIO SOLUTIONS - COMPETENCY ALIGNED

✓ DATA PROTECTION - COMPETENCY ALIGNED

Education Services Home - Store - Valuepak

DECS-IE Unity Implementation Engineer - Partners [Stream]

Package:
Package Number: MR-7MM-UNTIESPPTRV

Overview

Dell EMC Unity Concepts and Features

GET STARTED
1,000.00 USD
1000 Training Credits

Education Services Home - My Account - Learning Path Progress

Assigned Learning Path Details

Learning Paths consist of courses that develop knowledge and skills for a targeted role or topic. Once you have registered for a course in this Learning Path, it will also be available from "My Training"

DECS-IE Unity Implementation Engineer - Partners [Stream]

Learning Path Status

Accessing Courses, Lab or Assessments via the Dell Learning Hub

1 Example: The **Resource Requirements > Recommended Training** section on the product-specific requirements page indicates the Course Title is **RecoverPoint Upgrades and Maintenance** and Course ID is **MR-7WN-NSRPUM**

2 Within your Learning Hub Collection, locate the course/lab/assessment via one of the following methods:

- Locate and expand product shelf for **Data Protection – Competency Aligned**
- Search for **RecoverPoint Upgrades and Maintenance** (shown in sample)
- Search for **MR-7WN-NSRPUM** in Collection

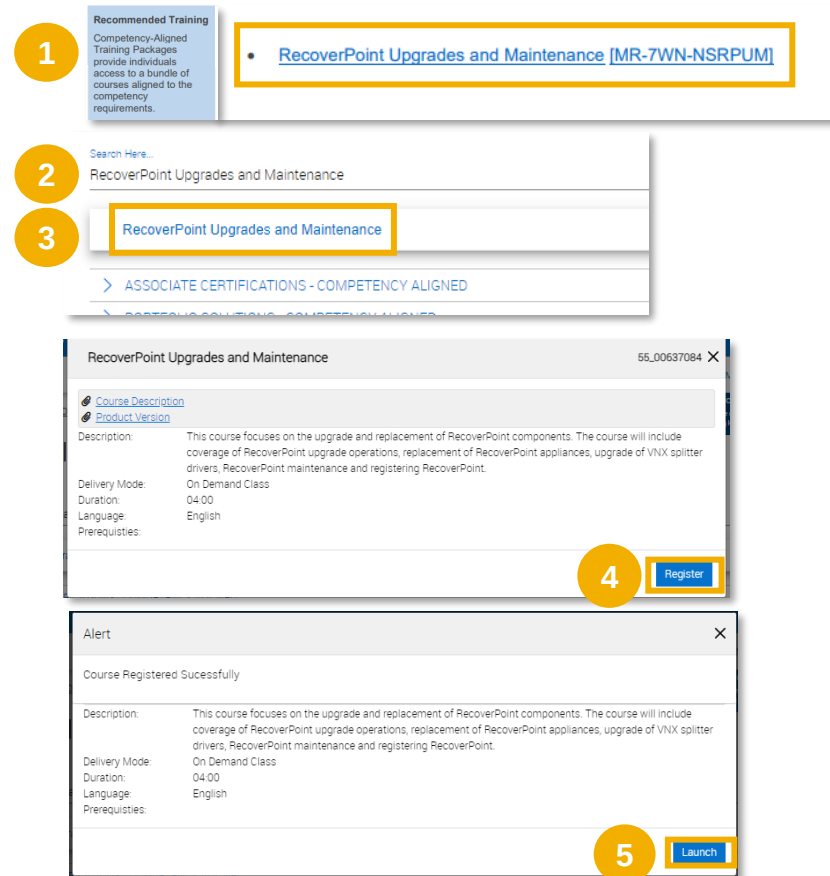
3 Click on the title: **RecoverPoint Upgrades and Maintenance**

4 The Registration window will launch. Click on **Register** to register for the course.

5 Click on **Launch** to launch the course.

On Demand Courses, Labs and/or Assessments are all accessed the same way in the Dell Learning Hub.

 After completing the above process, you can access the course, lab or assessment in the future via the **My Training** option under the **My Account** menu option.



The screenshot illustrates the steps to access a course in the Dell Learning Hub:

- Recommended Training:** A box highlights the course **RecoverPoint Upgrades and Maintenance [MR-7WN-NSRPUM]** under the **Competency-Aligned Training Packages** section.
- Search:** The search bar shows **RecoverPoint Upgrades and Maintenance**.
- Course Selection:** The course **RecoverPoint Upgrades and Maintenance** is selected from the search results.
- Registration:** The **Register** button is clicked.
- Alert:** An alert message states "Course Registered Successfully".
- Launch:** The **Launch** button is clicked.

The course details for **RecoverPoint Upgrades and Maintenance** (Course ID: 55_00637084) are as follows:

Field	Value
Description	This course focuses on the upgrade and replacement of RecoverPoint components. The course will include coverage of RecoverPoint upgrade operations, replacement of RecoverPoint appliances, upgrade of VNX splitter drivers, RecoverPoint maintenance and registering RecoverPoint.
Delivery Mode	On Demand Class
Duration	04:00
Language	English
Prerequisites	

Accessing Skills Maintenance Courses via the Dell Learning Hub

Accessing Skills Maintenance Courses via the Dell Learning Hub

This section will provide instructions on accessing Skills Maintenance Courses listed on the [Services Delivery Enablement Matrix](#) product-specific requirements page using the competency-aligned Partner Plans available via the Dell Learning Hub.

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Otherwise, if you are not a Dell Learning Hub user, please proceed to the section of the deck titled [Locating Skills Maintenance Courses via the Partner Academy](#)

Accessing Skills Maintenance Courses via the Dell Learning Hub

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Skills Maintenance Courses

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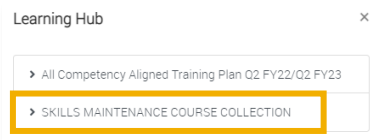
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- The **Skills Maintenance Courses** listed within the [Services Delivery Enablement Matrix](#) product-specific requirements pages will be included in the competency-aligned Partner Plans available via the Dell Learning Hub.

The Skills Maintenance Courses are included in the **Skills Maintenance Course Collection**.



The **Skills Maintenance Courses** are listed in the Dell Learning Hub by product/category shelf and then by title.

The shelves aligned to the Services Delivery Enablement Matrix competency product categories include Converged/Hyperconverged, Data Protection, Networking, Storage and Server.

Expand a shelf to locate a title on the shelf or use the “Search Here” functionality to search all the shelves by keyword, title or ID.

COLLECTION

Search Here...

- ✓ CONVERGED/HYPERCONVERGED INFRASTRUCTURE - SKILLS MAINTENANCE
- ✓ STORAGE - SKILLS MAINTENANCE
- ✓ DATA PROTECTION - SKILLS MAINTENANCE
- ✓ NETWORKING - SKILLS MAINTENANCE
- ✓ SERVER - SKILLS MAINTENANCE

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3 Select your Dell Learning Hub Collection from the pop-up window (ex: Skills Maintenance Course Collection)

4 Click on **Learn More** under the **Collection** icon

5 Once you are viewing your **Collection**, expand the product shelf and/or use the Search Here function to search for the course/package title, ID or keyword

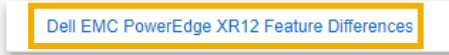
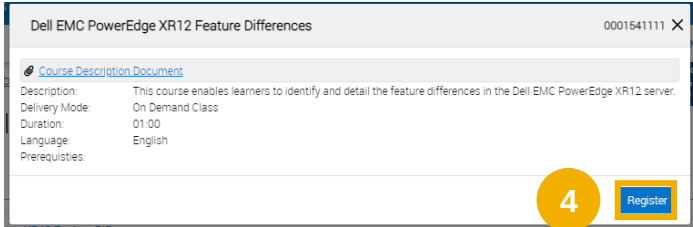
Accessing Skills Maintenance Courses via the Dell Learning Hub

- 1 **Example:** The **Skills Maintenance Courses** section on the product-specific requirements page indicates Course Name/Title is **Dell EMC PowerEdge XR12 Feature Differences** and the Course #/ID is **ESSVRD03087**
- 2 Within your Learning Hub Collection, locate the course via one of the following methods:
 - Locate and expand product shelf for **Server - Skills Maintenance**
 - Search for **Dell EMC PowerEdge XR12 Feature Differences**
 - Search for **ESSVRD03087** in Collection (shown in sample)
- 3 Click on the title: **Dell EMC PowerEdge XR12 Feature Differences**
- 4 The Registration window will launch. Click on **Register** to register for the course.
- 5 Click on **Launch** to launch the course.

On Demand Courses, Labs and/or Assessments are all accessed the same way in the Dell Learning Hub.

 After completing the above process, you can access the course, lab or assessment in the future via the **My Training** option under the **My Account** menu option.

- 1

Course #	Course Name	Duration	Course Link
ESSVRD03087	Dell EMC PowerEdge XR12 Feature Differences	60 Min	https://education.dell.com/content/emc/en-us/csw.html?id=933231884
- 2 
- 3 
- 4 

Dell EMC PowerEdge XR12 Feature Differences 0001541111 X

[Course Description Document](#)

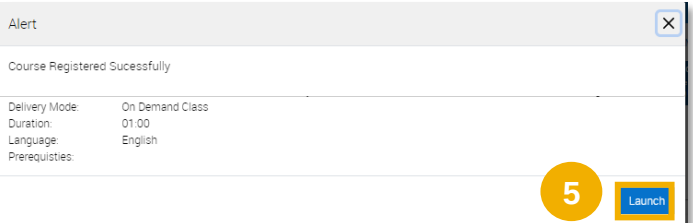
Description: This course enables learners to identify and detail the feature differences in the Dell EMC PowerEdge XR12 server.

Delivery Mode: On Demand Class

Duration: 01:00

Language: English

Prerequisites:

4 [Register](#)
- 5 

Alert X

Course Registered Successfully

Delivery Mode: On Demand Class

Duration: 01:00

Language: English

Prerequisites:

5 [Launch](#)

Accessing Additional Learning Courses via the Dell Learning Hub

Accessing Additional Learning Courses via the Dell Learning Hub

This section will provide instructions on accessing Additional Learning Courses listed on the [Services Delivery Enablement Matrix](#) product-specific requirements page using the competency-aligned Partner Plans available via the Dell Learning Hub.

If you are not currently a user of the competency-aligned Partner Plans available via the Dell Learning Hub and would like more information, please review the [Dell Learning Hub brochure](#) for plan details, pricing and purchase and access instructions.

Otherwise, if you are not a Dell Learning Hub user, please proceed to the section of the deck titled [Locating Additional Learning Courses via the Partner Academy](#)

Accessing Additional Learning Courses via the Dell Learning Hub

Resource Requirements*

In addition to completing all Competency pre-requisites, partners must hold the required number of individuals meeting the Current Requirements (N) or the Previous Requirements (N-1). Previous Requirements (N-1) will be recognized until new requirements are released. Maintaining the Current Requirements (N) will help ensure you retain this Services Competency at the end-of-year compliance audit.

*The required # of certified individuals meeting current or previous requirements varies by region. Review the Services Delivery Enablement Requirements Guide or [Program Tracker](#) for your specific requirements.

Current Requirement (N)	E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0		
Recommended Training Competency-Aligned Training Packages provide individuals access to a bundle of courses aligned to the competency requirements.	MR-7MM-UNTIESPPTRV	DECS-IE Unity Implementation Engineer - Partners [Stream]	IS&Mv4 – 40 Hrs Unity IE – 20 Hrs
	MR-7MM-UNTIESPPTRILT	DECS-IE Unity Implementation Engineer - Partners [ILT]	IS&Mv4 – 40 Hrs Unity IE – 20 Hrs
Previous Requirement (N-1)	E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0		
Certification Prerequisite	Specialist-level certifications may require achievement of pre-requisite certifications. Please refer to the Exam Descriptions linked in the Current Requirements (N) section above to determine qualifying pre-requisite certifications.		

Skills Maintenance Courses

Skills Maintenance Courses are recommended for current service delivery competency partners to maintain knowledge and ensure readiness for upcoming customer engagements.

Course #	Course Name	Duration	Course Link
ESSTGD03156	On-Demand Course : Dell EMC CSI Driver for Dell EMC Unity v1.6 Recorded Knowledge Transfer	22 Mins	https://education.dell EMC.com/content/emc/en-us/csw.html?id=933231823
ESSTGD02285	On-Demand Course : Dell EMC Unity XT 5.1 Technical Differences	10 Hrs	https://education.dell EMC.com/content/emc/en-us/csw.html?id=933231785

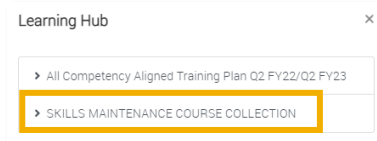
Additional Learning Courses - AppSync

Additional Learning Courses are recommended for current service delivery competency partners as optional courses to expand or deepen product knowledge.

Course #	Course Name	Duration	Course Link
MR-7MM-APPSYNCDPYMTSPTPTN	AppSync Deployment and Support - Partners [On-Demand]	6 Hrs 40 Mins	https://education.dell EMC.com/content/emc/en-us/csw.html?id=933229226

- The **Additional Learning Courses** listed within the [Services Delivery Enablement Matrix](#) product-specific requirements pages may be included in the competency-aligned Partner Plans available via the Dell Learning Hub.

If included, the **Additional Learning Courses** will be found in the Learning Hub **Skills Maintenance Course Collection**.



COLLECTION

Search Here...

- ✓ CONVERGED/HYPERCONVERGED INFRASTRUCTURE - SKILLS MAINTENANCE
- ✓ STORAGE - SKILLS MAINTENANCE
- ✓ DATA PROTECTION - SKILLS MAINTENANCE
- ✓ NETWORKING - SKILLS MAINTENANCE
- ✓ SERVER - SKILLS MAINTENANCE

The **Additional Learning Courses** are listed in the Dell Learning Hub by product/category shelf and then by title.

The shelves aligned to the Services Delivery Enablement Matrix competency product categories include Converged/Hyperconverged, Data Protection, Networking, Storage and Server.

Expand a shelf to locate a title on the shelf or use the “Search Here” functionality to search all the shelves by keyword, title or ID.

If not included in the Skills Maintenance Course Collection, these Additional Learning Courses can be searched for on the Partner Academy. Please refer to the [Locating Additional Training via the Partner Academy](#) section of this deck for more details.

Accessing your Learning Hub

- 1 From the **Partner Academy**, click on the **My Account** menu option
- 2 Select **My Learning Hub** from the drop-down menu
- 3 Select your Dell Learning Hub Collection from the pop-up window (ex: Skills Maintenance Course Collection)
- 4 Click on **Learn More** under the **Collection** icon
- 5 Once you are viewing your **Collection**, expand the product shelf and/or use the Search Here function to search for the course/package title, ID or keyword



New to Dell Learning Hub? View our [Partner Quick Start Guide](#). Be sure and check your My Learning Hub welcome page for access to FAQs, tutorials and much more!

1 From the **Partner Academy**, click on the **My Account** menu option

2 Select **My Learning Hub** from the drop-down menu

3 Select your Dell Learning Hub Collection from the pop-up window (ex: Skills Maintenance Course Collection)

4 Click on **Learn More** under the **Collection** icon

5 Once you are viewing your **Collection**, expand the product shelf and/or use the Search Here function to search for the course/package title, ID or keyword

Accessing Additional Learning Courses via the Dell Learning Hub

- 1 **Example:** The **Additional Learning Courses** section on the product-specific requirements page indicates Course Name/Title is **DataIQ Concepts and Features** and the Course #/ID is **ES102STG01326**
- 2 Within your Learning Hub Collection, locate the course via one of the following methods:
 - Locate and expand product shelf for **Data Protection - Skills Maintenance**
 - Search for **DataIQ Concepts and Features**
 - Search for **ES102STG01326** in Collection (shown in sample)
- 3 Click on the title: **DataIQ Concepts and Features**
- 4 The Registration window will launch. Click on **Register** to register for the course.
- 5 Click on **Launch** to launch the course.

On Demand Courses, Labs and/or Assessments are all accessed the same way in the Dell Learning Hub.



After completing the above process, you can access the course, lab or assessment in the future via the **My Training** option under the **My Account** menu option.

1 Course # ES102STG01326 Course Name DataIQ Concepts and Features Duration 1 Hr Course Link <https://education.dell.com/content/emc/en-us/csw.html?id=933229893>

2 Search Here... ES102STG01326

3 DataIQ Concepts and Features

4 Register

5 Launch

Locating Recommended Training via the Partner Academy

Locating Recommended Training via the Partner Academy

Resource Requirements*

In addition to completing all Competency pre-requisites, partners must hold the required number of individuals meeting the Current Requirements (N) or the Previous Requirements (N-1). Previous Requirements (N-1) will be recognized until new requirements are released. Maintaining the Current Requirements (N) will help ensure you retain this Services Competency at the end-of-year compliance audit.

*The required # of certified individuals meeting current or previous requirements varies by region. Review the Services Delivery Enablement Requirements Guide or [Program Tracker](#) for your specific requirements.

Current Requirement (N)	E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0		
Recommended Training Competency-Aligned Training Packages provide individuals access to a bundle of courses aligned to the competency requirements.	MR-7MM-UNTIESPPTRV	DECS-IE Unity Implementation Engineer - Partners [Stream]	IS&Mv4 – 40 Hrs Unity IE – 20 Hrs
	MR-7MM-UNTIESPPTRLT	DECS-IE Unity Implementation Engineer - Partners [ILT]	IS&Mv4 – 40 Hrs Unity IE – 20 Hrs
Previous Requirement (N-1)	E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0		
Certification Prerequisite	Specialist-level certifications may require achievement of pre-requisite certifications. Please refer to the Exam Descriptions linked in the Current Requirements (N) section above to determine qualifying pre-requisite certifications.		

Skills Maintenance Courses

Skills Maintenance Courses are recommended for current service delivery competency partners to maintain knowledge and ensure readiness for upcoming customer engagements.

Course #	Course Name	Duration	Course Link
ESSTGD003156	On-Demand Course : Dell EMC CSI Driver for Dell EMC Unity v1.6 Recorded Knowledge Transfer	22 Mins	https://education.dell.com/content/emc/en-us/csw.html?id=933231823
ESSTGD002285	On-Demand Course : Dell EMC Unity XT 5.1 Technical Differences	10 Hrs	https://education.dell.com/content/emc/en-us/csw.html?id=933229226

Additional Learning Courses - AppSync

Additional Learning Courses are recommended for current service delivery competency partners as optional courses to expand or deepen product knowledge.

Course #	Course Name	Duration	Course Link
MR-7MM-APPSYNCDPYMTSPTPTN	AppSync Deployment and Support - Partners [On-Demand]	6 Hrs 40 Mins	https://education.dell.com/content/emc/en-us/csw.html?id=933229226

- The competency-aligned training packages and courses listed within the **Resource Requirements > Recommended Training** section of the [Services Delivery Enablement Matrix](#) product-specific requirements pages can be located via the [Partner Academy](#).

The following pages will provide you instructions to search for the Recommended Training package, course, assessment and/or lab via the Partner Academy.

If you are a Dell Learning Hub user, please refer to the [Accessing Recommended Training via the Dell Learning Hub](#) section of this deck.

NOTE: While this guide provides instructions for locating training packages, courses, labs and assessments listed in the [Services Delivery Enablement Matrix](#) product-specific requirements pages, it does not include detailed purchase instructions as these instructions may vary by partner and region.

Partners may purchase Dell Education Training Credits or redeem existing, eligible Dell Education Training Credits to register for packages, courses, labs or activate a competency-aligned Partner Plan for [Dell Learning Hub](#). For purchase options and details, please visit the [Purchase Options](#) page or contact your account sales team or Education Services [Support](#) for assistance.

Locating Packages via the Partner Academy

OPTION 1: Search by Package ID or Package Title

- Example:** The **Resource Requirements > Recommended Training** section on the product-specific requirements page indicates the Package Title is **DECS-IE Unity Implementation Engineer - Partners [Stream]** and Package ID is **MR-7MM-UNTIESPPTRV**
- From within the Partner Academy, enter the value from the Package ID **MR-7MM-UNTIESPPTRV** or Package Title **DECS-IE Unity Implementation Engineer - Partners [Stream]** fields from the product-specific requirements page into the **Keyword Search** field and click on **Search**
- Click on the **Package Title** or the **Learn More** action in the search results
- View the **Package Details** page
- Click **Register** to add the item to your cart and proceed to check out



After registering for a package, you can access the package in the future via the **Learning Path Progress** option under the **My Account** menu option.

The screenshots show the following steps:

- Recommended Training** section on a product page. It lists training packages with details like 'Competency-Aligned Training Packages provide individuals access to a bundle of courses aligned to the competency requirements.' Two packages are shown: 'MR-7MM-UNTIESPPTRV' and 'MR-7MM-UNTIESPPTRILT', both titled 'DECS-IE Unity Implementation Engineer - Partners [Stream]' and 'Partners [ILT]'. Each is associated with 'IS&Mv4 - 40 Hrs Unity IE - 20 Hrs'.
- The **Keyword Search** field on the Partner Academy page. The search bar contains the text 'Training keyword, ID, or SKU #' and a search button.
- The search results page showing **1 Results**. The results table has columns: Title, Type, Price, and Action. The result is 'DECS-IE Unity Implementation Engineer - Partners [Stream]' with a price of '1000.00 USD' and a 'Learn More' action.
- The **Package Details** page for 'DECS-IE Unity Implementation Engineer - Partners [Stream]'. It shows the package number 'MR-7MM-UNTIESPPTRV' and a price of '1,000.00 USD' with a 'REGISTER' button.
- The **Register** button on the package details page, which is highlighted in orange.

Locating Packages via the Partner Academy

OPTION 2: Use Package Link

- 1 **Example:** Click on the **hyperlinked Package Title** on the **Resource Requirements > Recommended Training** section on the product-specific requirements page
- 2 View the **Package Details** page
- 3 Click **Register** to add the item to your cart and proceed to check out

Current Requirement (N)		E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0	
Recommended Training Competency-Aligned Training Packages provide individuals access to a bundle of courses aligned to the competency requirements.	MR-7MM-UNTIESP	1 DECS-IE Unity Implementation Engineer - Partners [Stream]	IS&Mv4 – 40 Hrs Unity IE – 20 Hrs
	MR-7MM-UNTIESPPTRILT	DECS-IE Unity Implementation Engineer - Partners [ILT]	IS&Mv4 – 40 Hrs Unity IE – 20 Hrs

2

DECS-IE Unity Implementation Engineer - Partners [Stream]

Package
Package Number: MR-7MM-UNTIESPPTRV

Overview

Dell EMC Unity Concepts and Features

[Course Description Document](#)
[Product Version Document](#)

On Demand Class

Course Id #: ES131ST000107
Duration:
The course provides introductory technical knowledge of the Dell EMC Unity platform, the available models, its features and functions.

Language

1,000.00 USD

3



After registering for a package, you can access the package in the future via the **Learning Path Progress** option under the **My Account** menu option.

Locating Courses, Lab or Assessments via the Partner Academy

OPTION 1: Search by Course ID or Title

1 Example: The **Resource Requirements > Recommended Training** section on the product-specific requirements page indicates the Course Name/Title is **RecoverPoint Upgrades and Maintenance** and Course Number/ID is **MR-7WN-NSRPUM**

2 From within the Partner Academy, enter the Course Number/ID **MR-7WN-NSRPUM** or Course Name/Title **RecoverPoint Upgrades and Maintenance** from the product-specific requirements page into the **Keyword Search** field and click on **Search**

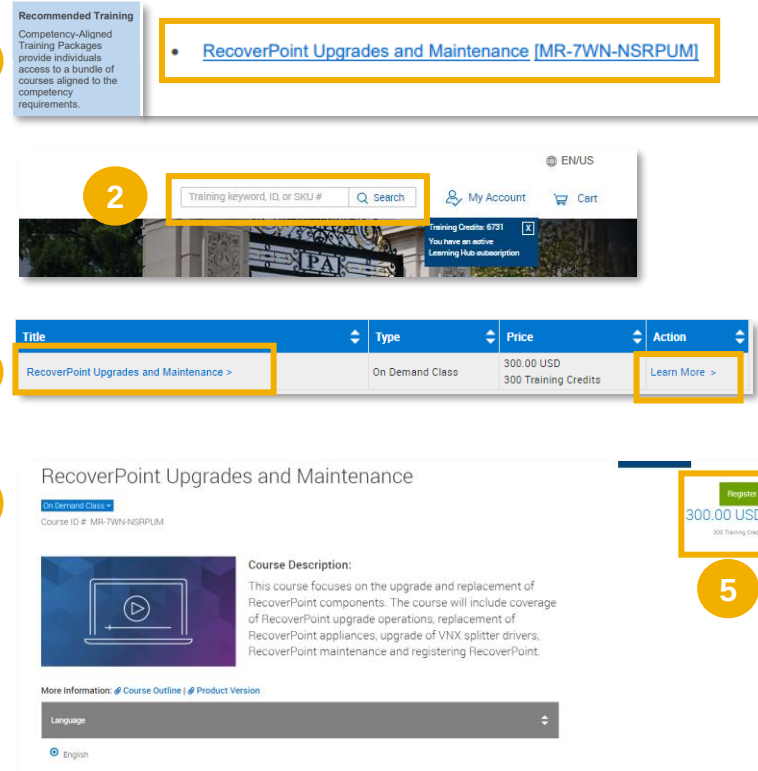
3 Click on the **Course Title** or the **Learn More** action in the search results

4 View the **Course Details** page

5 Click **Register** to add the item to your cart and proceed to check out

On Demand Courses, Labs and/or Assessments are all accessed the same way in the Partner Academy.

 After completing the above process, you can access the course, lab or assessment in the future via the **My Training** option under the **My Account** menu option.



1 Recommended Training
Competency-Aligned Training Packages provide individuals access to a bundle of courses aligned to the competency requirements.

- [RecoverPoint Upgrades and Maintenance \[MR-7WN-NSRPUM\]](#)

2 Training keyword, ID, or SKU # Search My Account Cart

Training Credits: 6751
You have an active Learning Hub subscription

Title	Type	Price	Action
RecoverPoint Upgrades and Maintenance >	On Demand Class	300.00 USD 300 Training Credits	Learn More >

4 RecoverPoint Upgrades and Maintenance
On Demand Class
Course ID #: MR-7WN-NSRPUM

5 [Register](#) 300.00 USD
300 Training Credits

Course Description:
This course focuses on the upgrade and replacement of RecoverPoint components. The course will include coverage of RecoverPoint upgrade operations, replacement of RecoverPoint appliances, upgrade of VNX splitter drivers, RecoverPoint maintenance and registering RecoverPoint.

More Information: [Course Outline](#) | [Product Version](#)

Language: English

Locating Courses, Lab or Assessments via the Partner Academy

OPTION 2: Use Course Link

- 1 **Example:** Click on the **hyperlinked Course Title** on the **Resource Requirements > Recommended Training** section on the product-specific requirements page
- 2 View the **Course Details** page
- 3 Click **Register** to add the item to your cart and proceed to check out

On Demand Courses, Labs and/or Assessments are all accessed the same way in the Partner Academy.



After completing the above process, you can access the course, lab or assessment in the future via the **My Training** option under the **My Account** menu option.

The screenshot illustrates the process of locating and registering for a course. It is divided into three numbered steps:

- Step 1:** The 'Recommended Training' section on the product-specific requirements page. A box highlights the link: [RecoverPoint Upgrades and Maintenance \[MR-7WN-NSRPUM\]](#).
- Step 2:** The 'Course Details' page for 'RecoverPoint Upgrades and Maintenance'. The page shows the course ID (MR-7WN-NSRPUM), a video player, and a detailed description: 'This course focuses on the upgrade and replacement of RecoverPoint components. The course will include coverage of RecoverPoint upgrade operations, replacement of RecoverPoint appliances, upgrade of VNX splitter drivers, RecoverPoint maintenance and registering RecoverPoint.' It also includes links for 'Course Outline' and 'Product Version', and a language dropdown menu set to 'English'.
- Step 3:** A 'Register' button in the top right corner, which is highlighted with a yellow box. The price is listed as 300.00 USD, and it includes 300 Training Credits.

Locating Skills Maintenance Courses via the Partner Academy

Locating Skills Maintenance Courses via the Partner Academy

Resource Requirements*

In addition to completing all Competency pre-requisites, partners must hold the required number of individuals meeting the Current Requirements (N) or the Previous Requirements (N-1). Previous Requirements (N-1) will be recognized until new requirements are released. Maintaining the Current Requirements (N) will help ensure you retain this Services Competency at the end-of-year compliance audit.

*The required # of certified individuals meeting current or previous requirements varies by region. Review the Services Delivery Enablement Requirements Guide or [Program Tracker](#) for your specific requirements.

Current Requirement (N)	E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0		
Recommended Training Competency-Aligned Training Packages provide individuals access to a bundle of courses aligned to the competency requirements.	MR-7MM-UNTIESPPTRV	DECS-IE Unity Implementation Engineer - Partners [Stream]	ISMv4 – 40 Hrs Unity IE – 20 Hrs
	MR-7MM-UNTIESPPTRLT	DECS-IE Unity Implementation Engineer - Partners [ILT]	ISMv4 – 40 Hrs Unity IE – 20 Hrs
Previous Requirement (N-1)	E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0		
Certification Prerequisite	Specialist-level certifications may require achievement of pre-requisite certifications. Please refer to the Exam Descriptions linked in the Current Requirements (N) section above to determine qualifying pre-requisite certifications.		

Skills Maintenance Courses

Skills Maintenance Courses are recommended for current service delivery competency partners to maintain knowledge and ensure readiness for upcoming customer engagements.

Course #	Course Name	Duration	Course Link
ESSTGD03156	On-Demand Course : Dell EMC CSI Driver for Dell EMC Unity v1.6 Recorded Knowledge Transfer	22 Mins	https://education.dell.com/content/emc/en-us/csw.html?id=933231823
ESSTGD02285	On-Demand Course : Dell EMC Unity XT 5.1 Technical Differences	10 Hrs	https://education.dell.com/content/emc/en-us/csw.html?id=933231785

Additional Learning Courses - AppSync

Additional Learning Courses are recommended for current service delivery competency partners as optional courses to expand or deepen product knowledge.

Course #	Course Name	Duration	Course Link
MR-7MM-APPSYNCDPYMTSPTPTN	AppSync Deployment and Support - Partners [On-Demand]	6 Hrs 40 Mins	https://education.dell.com/content/emc/en-us/csw.html?id=933229226

- 1 The **Skills Maintenance Courses** listed within the [Services Delivery Enablement Matrix](#) product-specific requirements pages can be searched for via the [Partner Academy](#).

The Skills Maintenance Courses can be searched by **Course #/ID** or **Course Name/Title**.

The **Course Link** can also be utilized to directly access the course details page.

The next two slides will demonstrate these two search options.

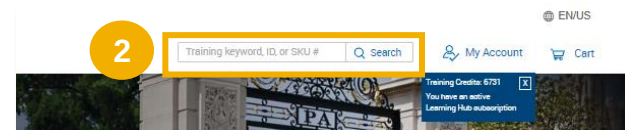
If you are a Dell Learning Hub user, please refer to the [Accessing Skills Maintenance Courses via the Dell Learning Hub](#) section of this deck.

Locating Skills Maintenance Courses via the Partner Academy

OPTION 1: Search by Course # or Course Name

- 1 **Example:** The **Skills Maintenance Courses** section on the product-specific requirements page indicates Course Name/Title is **Dell EMC PowerEdge XR12 Feature Differences** and the Course #/ID is **ESSVRD03087**
- 2 From within the Partner Academy, enter the Course #/ID **ESSVRD03087** or Course Name/Title **Dell EMC PowerEdge XR12 Feature Differences** from the product-specific requirements page into the **Keyword Search** field and click on **Search**
- 3 Click on the **Course Title** or the **Learn More** action in the search results
- 4 View the **Course Details** page
- 5 Click **Get Started**

Course #	Course Name	Duration	Course Link
ESSVRD03087	Dell EMC PowerEdge XR12 Feature Differences	60 Min	https://education.dell.com/content/emc/en-us/csw.html?id=933231884



Title	Type	Price	Action
Dell EMC PowerEdge XR12 Feature Differences >	On Demand Class	FREE 0 Training Credits	Learn More >

Education Services Home - Store - Search - Course Details

Dell EMC PowerEdge XR12 Feature Differences

On Demand Class

Course ID #: ESSVRD03087

Course Description:
This course enables learners to identify and detail the feature differences in the Dell EMC PowerEdge XR12 server.

More Information: [Course Description Document](#)

Language: English

Get Started Free
0 Training Credits



After completing the above process, you can access the course in the future via the **My Training** option under the **My Account** menu option.

Locating Skills Maintenance Courses via the Partner Academy

OPTION 2: Use Course Link

- 1 **Example:** Click on the **hyperlinked Course Title** on the **Skills Maintenance** section on the product-specific requirements page
- 2 View the **Course Details** page
- 3 Click **Get Started**

Course #	Course Name	Duration	Course Link
ESSVRD03087	Dell EMC PowerEdge XR12 Feature Differences	1	https://education.dell.com/content/emc/en-us/csw.html?id=933231884

Education Services Home - Store - Search - Course Details

Dell EMC PowerEdge XR12 Feature Differences

On Demand Class  Course ID #: ESSVRD03087



Course Description:
This course enables learners to identify and detail the feature differences in the Dell EMC PowerEdge XR12 server.

More Information: [Course Description Document](#)

Language 

 English

Get Started
Free
0 Training Credits



After completing the above process, you can access the course in the future via the **My Training** option under the **My Account** menu option.

Locating Additional Learning Courses via the Partner Academy

Locating Additional Learning Courses via the Partner Academy

Resource Requirements*

In addition to completing all Competency pre-requisites, partners must hold the required number of individuals meeting the Current Requirements (N) or the Previous Requirements (N-1). Previous Requirements (N-1) will be recognized until new requirements are released. Maintaining the Current Requirements (N) will help ensure you retain this Services Competency at the end-of-year compliance audit.

*The required # of certified individuals meeting current or previous requirements varies by region. Review the Services Delivery Enablement Requirements Guide or [Program Tracker](#) for your specific requirements.

Current Requirement (N)	E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 2.0		
Recommended Training Competency-Aligned Training Packages provide individuals access to a bundle of courses aligned to the competency requirements.	MR-7MM-UNTIESPPTRV	DECS-IE Unity Implementation Engineer - Partners [Stream]	IS&Mv4 – 40 Hrs Unity IE – 20 Hrs
	MR-7MM-UNTIESPPTRLT	DECS-IE Unity Implementation Engineer - Partners [ILT]	IS&Mv4 – 40 Hrs Unity IE – 20 Hrs
Previous Requirement (N-1)	E20-393 Specialist - Implementation Engineer, Dell EMC Unity Solutions Version 1.0		
Certification Prerequisite	Specialist-level certifications may require achievement of pre-requisite certifications. Please refer to the Exam Descriptions linked in the Current Requirements (N) section above to determine qualifying pre-requisite certifications.		

Skills Maintenance Courses

Skills Maintenance Courses are recommended for current service delivery competency partners to maintain knowledge and ensure readiness for upcoming customer engagements.

Course #	Course Name	Duration	Course Link
ESSTGD03156	On-Demand Course : Dell EMC CSI Driver for Dell EMC Unity v1.6 Recorded Knowledge Transfer	22 Mins	https://education.dell.com/content/emc/en-us/csw.html?id=933231823
ESSTGD02285	On-Demand Course : Dell EMC Unity XT 5.1 Technical Differences	10 Hrs	https://education.dell.com/content/emc/en-us/csw.html?id=933231785

1

Additional Learning Courses - AppSync

Additional Learning Courses are recommended for current service delivery competency partners as optional courses to expand or deepen product knowledge.

Course #	Course Name	Duration	Course Link
MR-7MM-APPSYNCDPYMTSPTPTN	AppSync Deployment and Support - Partners [On-Demand]	6 Hrs 40 Mins	https://education.dell.com/content/emc/en-us/csw.html?id=933229226

- 1 The **Additional Learning Courses** listed within the [Services Delivery Enablement Matrix](#) product-specific requirements pages can be searched for via the [Partner Academy](#).

The **Additional Learning Courses** can be searched by **Course #/ID** or **Course Name/Title**. The **Course Link** can also be utilized to directly access the course details page.

The next two slides will demonstrate these two search options.

If you are a Dell Learning Hub user, please refer to the [Accessing Additional Learning Courses via the Dell Learning Hub](#) section of this deck.

If you did not find the Additional Learning Course in your Dell Learning Hub Collection, proceed with these instructions to locate the course in the Partner Academy.

NOTE: While this guide provides instructions for locating training packages, courses, labs and assessments listed in the [Services Delivery Enablement Matrix](#) product-specific requirements pages, it does not include detailed purchase instructions as these instructions may vary by partner and region.

Partners may purchase Dell Education Training Credits or redeem existing, eligible Dell Education Training Credits to register for packages, courses, labs or activate a competency-aligned Partner Plan for [Dell Learning Hub](#). For purchase options and details, please visit the [Purchase Options](#) page or contact your account sales team or Education Services [Support](#) for assistance.

Locating Additional Learning Courses via the Partner Academy

OPTION 1: Search by Course # or Course Name

- 1 **Example:** The **Additional Learning Courses** section on the product-specific requirements page indicates Course Name/Title is **DataIQ Concepts and Features** and Course #/ID is **ES102STG01326**
- 2 From within the Partner Academy, enter the Course #/ID **ES102STG01326** or Course Name/Title **DataIQ Concepts and Features** from the product-specific requirements page into the **Keyword Search** field and click on **Search**
- 3 Click on the **Course Title** or the **Learn More** action in the search results
- 4 View the **Course Details** page
- 5 Click **Get Started**
 - If the course is priced, you will see **Register** instead of **Get Started**; click on **Register** to add the course to your cart and proceed to checkout

1 Course # Course Name Duration Course Link

ES102STG01326	DataIQ Concepts and Features	1 Hr	https://education.dell.com/content/emc/en-us/csw.html?id=933229893
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2 Training keyword, ID, or SKU # Search My Account Cart

3

Title	Type	Price	Action
DataIQ Concepts and Features >	On Demand Class	FREE 0 Training Credits	Learn More >

4 DataIQ Concepts and Features

On Demand Class -
Course ID #: ES102STG01326

5 Get Started Free 0 Training Credits

Course Description:
This course presents an overview of the DataIQ product at a high level. What is DataIQ, what can it do and what does it look like?

More Information: [Course Description Document](#) | [Product Version Document](#)

Language
English



After completing the above process, you can access the course, lab or assessment in the future via the **My Training** option under the **My Account** menu option.

Locating Additional Learning Courses via the Partner Academy

OPTION 2: Use Course Link

1

Example: Click on the **hyperlinked Course Title** on the **Additional Learning Courses** section on the product-specific requirements page

Course #	Course Name	Duration	Course Link
ES102STG01326	DataIQ Concepts and Features	1	https://education.dell.com/content/emc/en-us/csw.html?id=933229893

2

View the **Course Details** page

3

Click **Get Started**

- If the course is priced, you will see **Register** instead of **Get Started**; click on **Register** to add the course to your cart and proceed to checkout

2

DataIQ Concepts and Features

On Demand Class

Course ID #: ES102STG01326



Course Description:

This course presents an overview of the DataIQ product at a high level. What is DataIQ, what can it do and what does it look like?

More Information: [Course Description Document](#) | [Product Version Document](#)

Language

English

Get Started
Free

3



After completing the above process, you can access the course, lab or assessment in the future via the **My Training** option under the **My Account** menu option.

Support

Dell Learning Hub & Purchase Options Information

While this guide provides instructions for locating training packages, courses, labs and assessments listed in the the [Services Delivery Enablement Matrix](#) product-specific requirements pages, it does not include detailed purchase instructions as these instructions may vary by partner and region.

- Partners may purchase [Dell Education Training Credits](#) or redeem existing, eligible Dell Education Training Credits to access packages, courses, labs or the competency-aligned Partner Plans for [Dell Learning Hub](#).
- If you are not currently a user of the competency-aligned Partner Plans available via the Dell Learning Hub and would like more information, please review the [Dell Learning Hub brochure](#) for plan details, pricing and purchase and access instructions.
- For additional purchase options and details, please visit the [Purchase Options](#) page.
- Otherwise, please contact your account sales team or Education Services [Support](#) for assistance.

Support

- **Education Services Support:** Visit our [Support Overview](#) page for access to FAQs, our Resource Library, Tutorials and more or select [Contact Us](#) to request assistance.
- **Dell Learning Hub:** Review the [Dell Learning Hub brochure](#) for plan details, pricing and purchase and access instructions.
- **Competency Requirements and Partner Program General Questions:**
 - For Service Delivery Competencies, review the [Services Delivery Enablement Matrix](#)
 - Consult with your Partner Account Manager
 - Submit a case to the [Channel Services Helpdesk](#) located within the “Support” menu option on the [Partner Portal](#).

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